

SAP and Endress+Hauser work on joint IIoT solutions

Open platform concept for process industry enables seamless integration of field instruments into business processes

SAP and Endress+Hauser will intensify their cooperation in the development of Industrial Internet of Things (IIoT) applications for the process industry. The enterprise software market leader and the specialist for process and laboratory measurement technology made the announcement during AICHEM in Frankfurt, Germany, the world's leading trade fair for the process industry. In future, both companies intend to work closer together in the development of joint solutions, sales and customer implementation.

The goal is to fully integrate the Endress+Hauser field instruments as digital twins into the SAP cloud platform. Both companies want to take advantage of the services and smart apps from SAP's Leonardo system as well as Endress+Hauser's IIoT offering. The idea is to tightly integrate master and sensor data, as well as measurement values, into customer business, logistics and production processes and develop new digital services focused on predictive maintenance and predictive quality. An open platform concept forms the basis for this approach.

“Two innovative companies have come together here to realize the end-to-end OT/IT integration from field instrument all the way to business processes,” said Hala Zeine, SAP's President of Digital Supply Chain and Manufacturing. “When it comes to digitalization, successful companies will be those able to tie their systems directly to business processes, thus reliably and fully opening up or circumventing the classic automation pyramid,” explained Matthias Altendorf, CEO of the Endress+Hauser Group. “We and SAP share a common vision of implementing this strategy to the benefit of our customers.”

Endress+Hauser's role in the partnership involves delivering the field instrumentation knowledge so critical to plant operators in the form of digital services, which will be implemented by integrating the existing Endress+Hauser IIoT services and the SAP platform using a standardized approach. From the initial creation and automatic updating of a digital twin across the entire product life cycle, to end-to-end connectivity from the sensor to the SAP IT platform, Endress+Hauser is supporting the digitalization strategy of its entire customer base.

SAP demonstrates the concrete benefits of the SAP Leonardo system as an innovation platform. In the SAP Asset Intelligence Network, field instruments are represented as digital twins, which serve as a basis for integration into the customer's business processes. Using SAP Leonardo technologies like Machine Learning, Analytics and Blockchain, intelligent services can be flexibly enabled for the production environment. Innovations in the area of maintenance and optimization will help customers achieve the two primary goals of reducing operational costs and increasing productivity.



EH_digitalization.jpg

SAP and Endress+Hauser aim to fully integrate Endress+Hauser's field instruments as digital twins into the SAP cloud platform.



EH_matthias_altendorf.jpg

Matthias Altendorf, CEO of the Endress+Hauser Group.

The Endress+Hauser Group

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs more than 13,000 personnel across the globe, generating net sales of over 2.2 billion euros in 2017.

Structure

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

Products

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

Industries

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

History

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit www.endress.com/media-center or www.endress.com

Contact

Martin Raab
Group Media Spokesperson
Endress+Hauser AG
Kägenstrasse 2
4153 Reinach BL 1
Switzerland

Email martin.raab@holding.endress.com
Phone +41 61 715 7722
Fax +41 61 715 2888

About SAP

As market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable more than 388,000 business and public-sector customers to operate profitably, adapt continuously, and grow sustainably. For more information, visit www.sap.com.

###

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “project,” “predict,” “should” and “will” and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP’s future financial results are discussed more fully in SAP’s filings with the U.S. Securities and Exchange Commission (“SEC”), including SAP’s most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

© 2018 SAP SE. All rights reserved.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE in Germany and other countries. Please see <https://www.sap.com/copyright> for additional trademark information and notices.

Note to editors

To preview and download broadcast-standard stock footage and press photos digitally, please visit www.sap.com/photos. On this platform, you can find high-resolution material for your media channels. To view video stories on diverse topics, visit www.sap-tv.com. From this site, you can embed videos into your own web pages, share video via email links, and subscribe to RSS feeds from SAP TV.

For more information, press only

Kathrin Eiermann, SAP SE, +49 151 5385 8768, simone.kathrin.eiermann@sap.com, CET

[SAP News Center](http://www.sap.com/news-center) press room; press@sap.com